



Gabion Technologies India Limited

H2 FY26 Investor Presentation

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Mr. Madhusudan Sarda

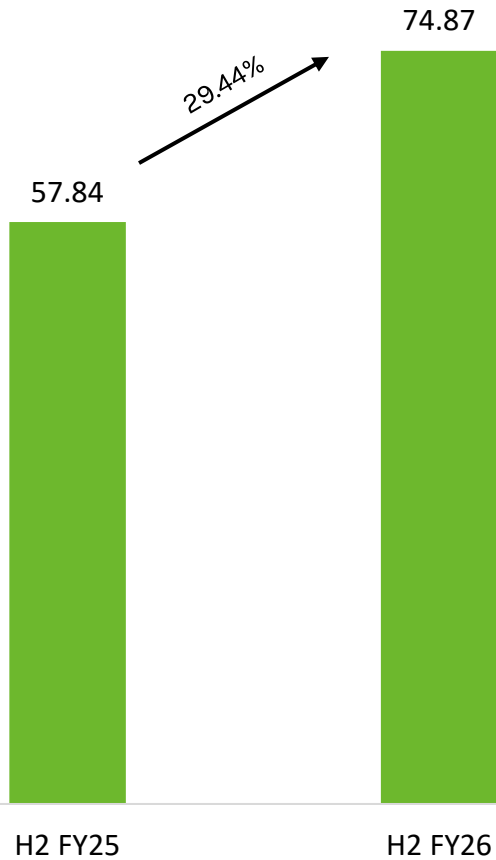
Chairman & Managing Director

“FY26 has been a landmark year for Gabion Technologies as we achieved strong growth across revenue, profitability, and operational performance. During H2 FY26, we continued to witness healthy demand across infrastructure and geotechnical projects, resulting in robust revenue growth and improved margins. Our integrated business model, supported by in-house manufacturing, technical design expertise, and EPC execution capabilities, has enabled us to deliver cost-efficient and high-quality solutions to our clients.”

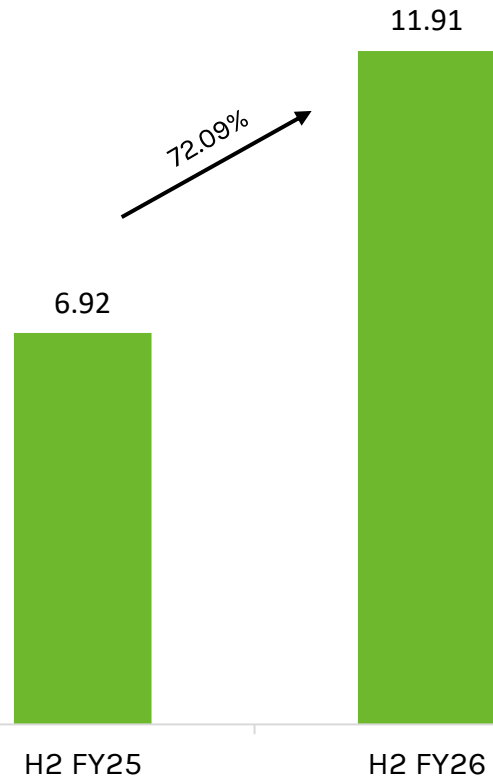
Our healthy order book of ₹200 Crores provides strong revenue visibility and reinforces our confidence in the long-term growth potential of the business. With a diversified product portfolio, strong execution capabilities, and expanding presence across domestic and international markets, we remain well positioned to capitalize on emerging opportunities while continuing to deliver sustainable value for all stakeholders.”

H2 FY26 Consolidated Key Financial Highlights

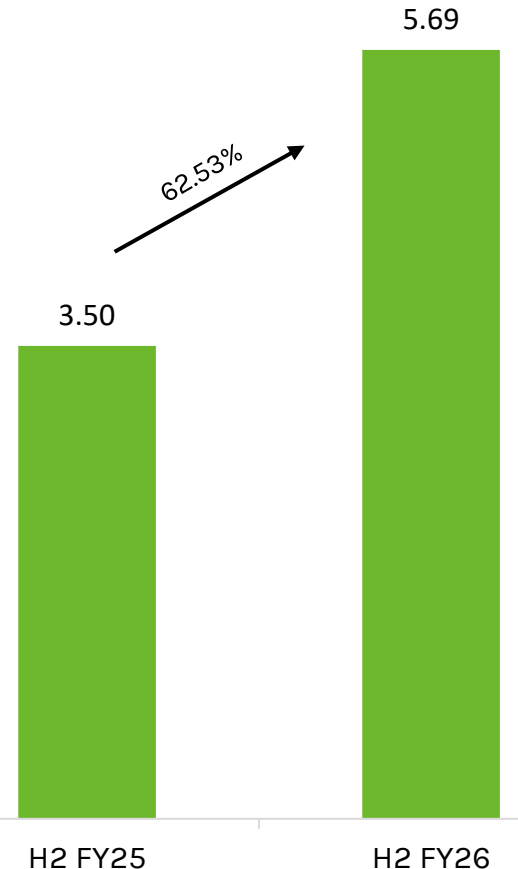
Total Income



EBITDA



PAT



All Amount In ₹ Cr

Consolidated H2 FY26 & FY26 Income Statement

Particulars	H2 FY26	H2 FY25	YoY	FY26	FY25	YoY
Net Sales	74.61	57.68		115.20	100.36	
Other Income	0.26	0.16		0.39	0.89	
Total Income	74.87	57.84	29.42%	115.58	101.25	14.15%
Raw Material Expenses	50.45	41.50		76.93	65.37	
Employee Benefit Expenses	7.95	5.67		13.73	13.68	
Other expenses	4.57	3.75		7.14	6.84	
Total Expenditure	62.96	50.92		97.80	85.89	
EBITDA	11.91	6.92	72.09%	17.79	15.37	15.75%
Interest	2.25	2.52		4.77	4.60	
Depreciation	0.89	0.89		1.68	1.71	
PBT	8.74	3.50		11.16	8.66	
Tax	3.05	0.00		3.05	2.46	
PAT	5.69	3.05	62.53%	8.11	6.19	31.04%
EPS (Diluted)	4.30	3.51		6.06	6.20	



Company Overview

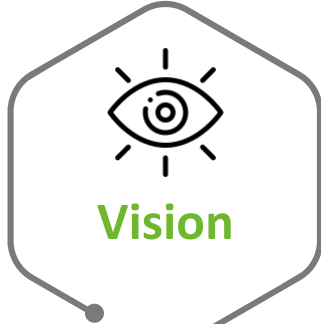
Pioneering Excellence in Geotechnical Engineering

Gabion Technologies India Limited (Gabion Technologies, The Company) is an integrated engineering solutions provider specializing in the design, manufacturing, trading, and installation of gabions, rockfall protection systems, and geosynthetic materials. Established in 2008 and converted into a public limited company in 2024, the Company has built strong technical capabilities in slope stabilization, river training works, retaining structures, and erosion control solutions. Its product portfolio includes double-twisted hexagonal wire mesh gabions, high-tensile rockfall nettings, geogrids, and related geosynthetic materials, supported by in-house design expertise and on-ground project execution teams.

With operations spanning across 29 States and Union Territories in India and a growing international presence through subsidiaries in Bangladesh and Nepal, the Company has established itself as a trusted partner for infrastructure projects. It operates a manufacturing facility in Himachal Pradesh, ensuring adherence to global quality, environmental, and safety standards. By combining innovation, certified processes, and customer-centric execution, Gabion Technologies has established a strong position in delivering specialized geotechnical engineering solutions.



Foundations of the Company's Success



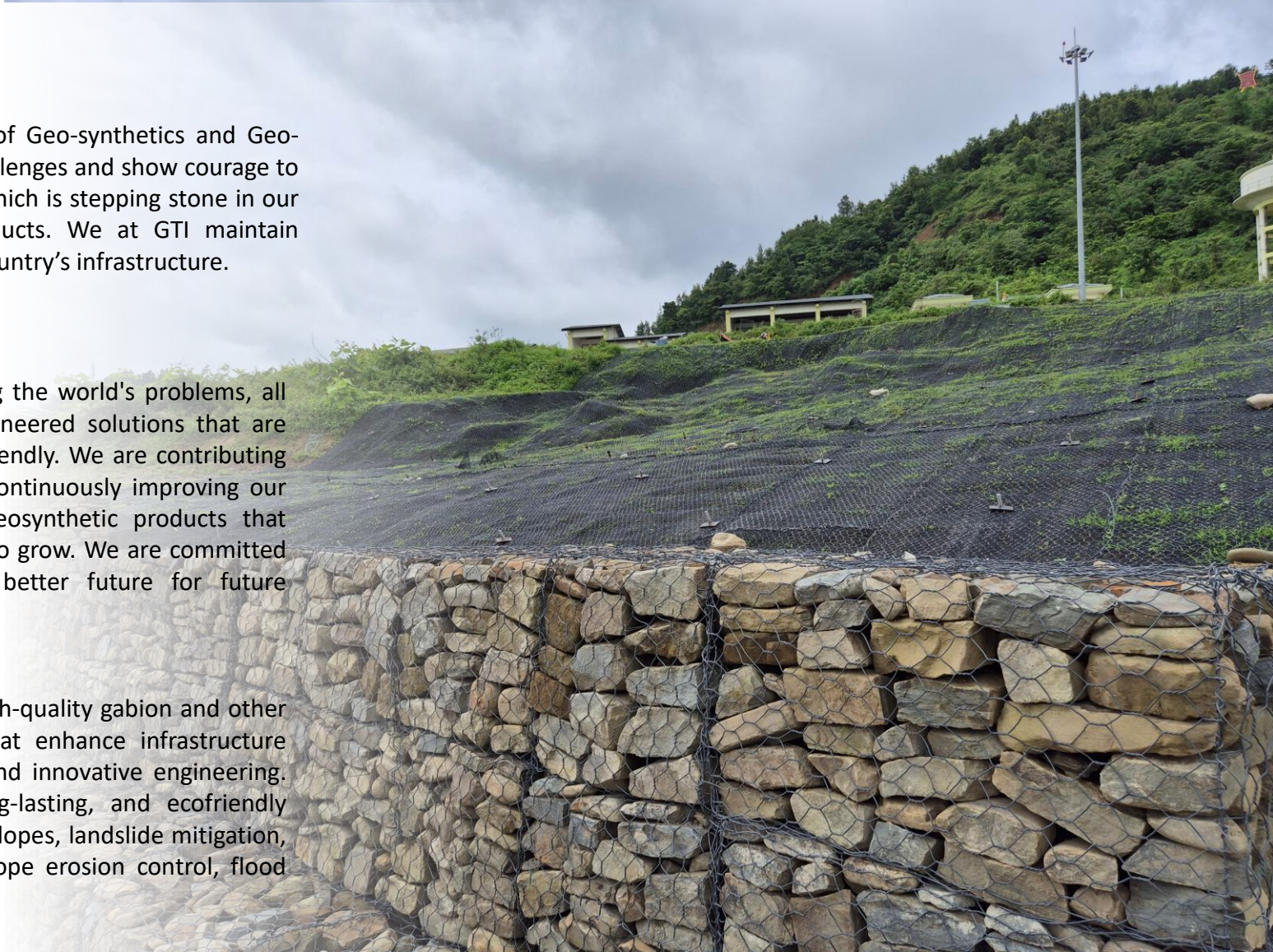
To bring Ease & Innovation in the field of Geo-synthetics and Geo-engineering. We are fascinated by the challenges and show courage to exceed limits and break the status quo, which is stepping stone in our success to reinvent ourselves and products. We at GTI maintain harmony with nature while building the country's infrastructure.



We accept our responsibility for resolving the world's problems, all while providing our customers with engineered solutions that are innovative, advanced and environment-friendly. We are contributing to "SAVE SOIL" and "SAVE PLANET" by continuously improving our manufacturing process and providing geosynthetic products that merge with nature and allow vegetation to grow. We are committed to saving the planet and creating a better future for future generations.



Our goal is to be a leading provider of high-quality gabion and other geosynthetics products and solutions that enhance infrastructure durability, environmental sustainability, and innovative engineering. We strive to deliver cost-effective, long-lasting, and ecofriendly solutions for constructing high walls and slopes, landslide mitigation, rockfall protection, slope stabilization, slope erosion control, flood protection, and Ash Pond Formation.



Board of Directors

Steering the Company Forward



Mrs. Urvashi Sarada

Whole Time Director

- Promoter and Whole Time Director with 17 years of experience in Gabion Manufacturing and Geotechnical Engineering.
- Holds a B.Sc. in Computer Science from University of Pune.
- Responsible for company design and management.
- Director in one subsidiary company; associated with the company since 2009.



Mr. Madhusudan Sarada

Chairman & Managing Director

- Promoter of the company with 25 years of experience in Marketing, Gabion Manufacturing, and Geotechnical Engineering.
- Holds a B.Sc. in Electrical Engineering and Computer Science from MIT.
- Oversees sales, projects, regional operations, daily management, and strategic decision-making.
- Director in both subsidiary companies; previously associated with Jyoti Polymers Udyog (2000–2003) and Pioneer Wires Pvt. Ltd. (2003–2008).



Ms. Priyanandini Sarada

Non - Executive Director



Mrs. Vineeta Gautam

Independent Director



Mr. Rajagopal Karpurapu

Independent Director



Mr. Yumnam Joykumar Singh

Independent Director

Snapshot of Gabion Technologies' Strengths



3
Business Verticals



160+
Employees



Pan India Presence



75+
Projects Executed



2
Overseas Subsidiaries
(Bangladesh & Nepal)



Pre-Qualified for
Govt. Tenders



171
Owned Machineries



80%
capacity Utilization



In-House Geo-Technical
Design Team



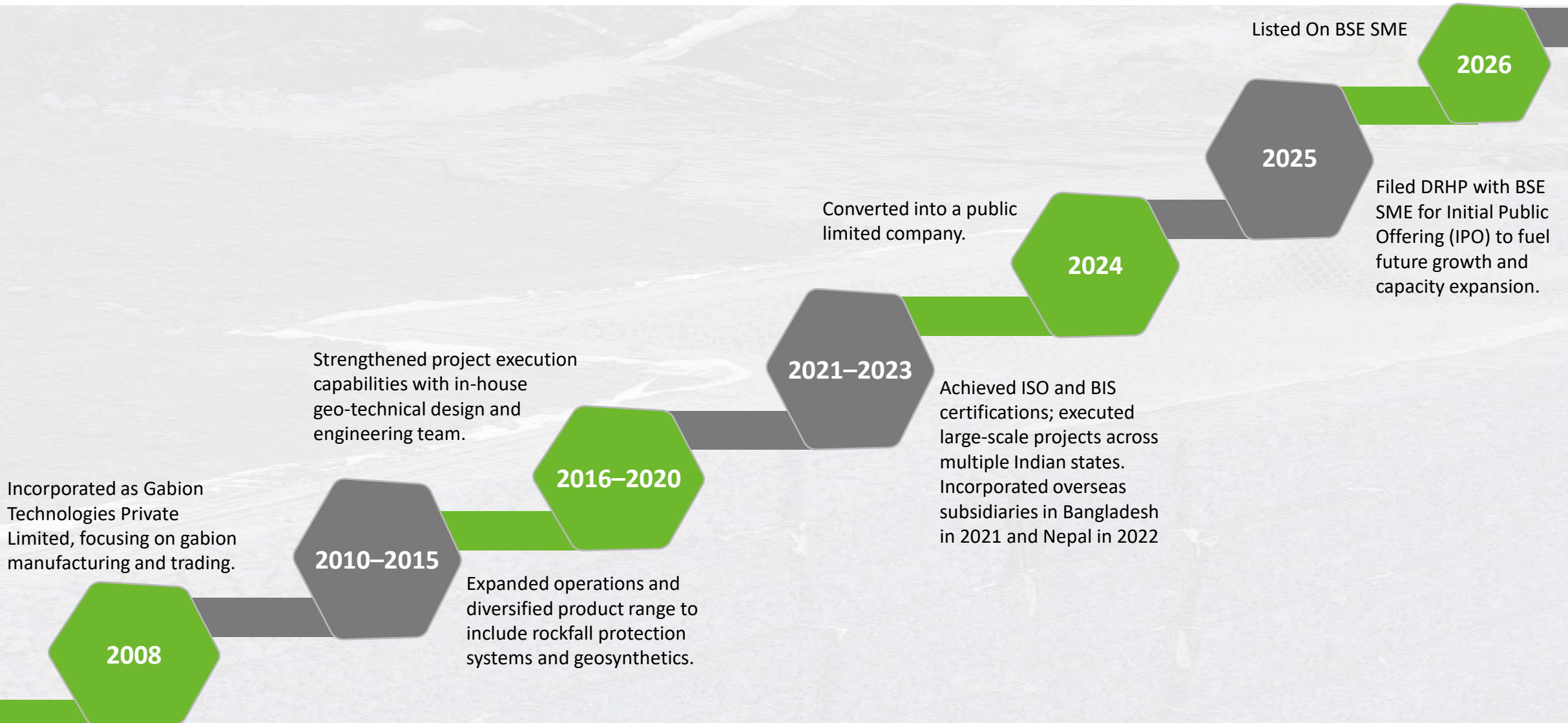
ISO & BIS Certified
Manufacturing Unit



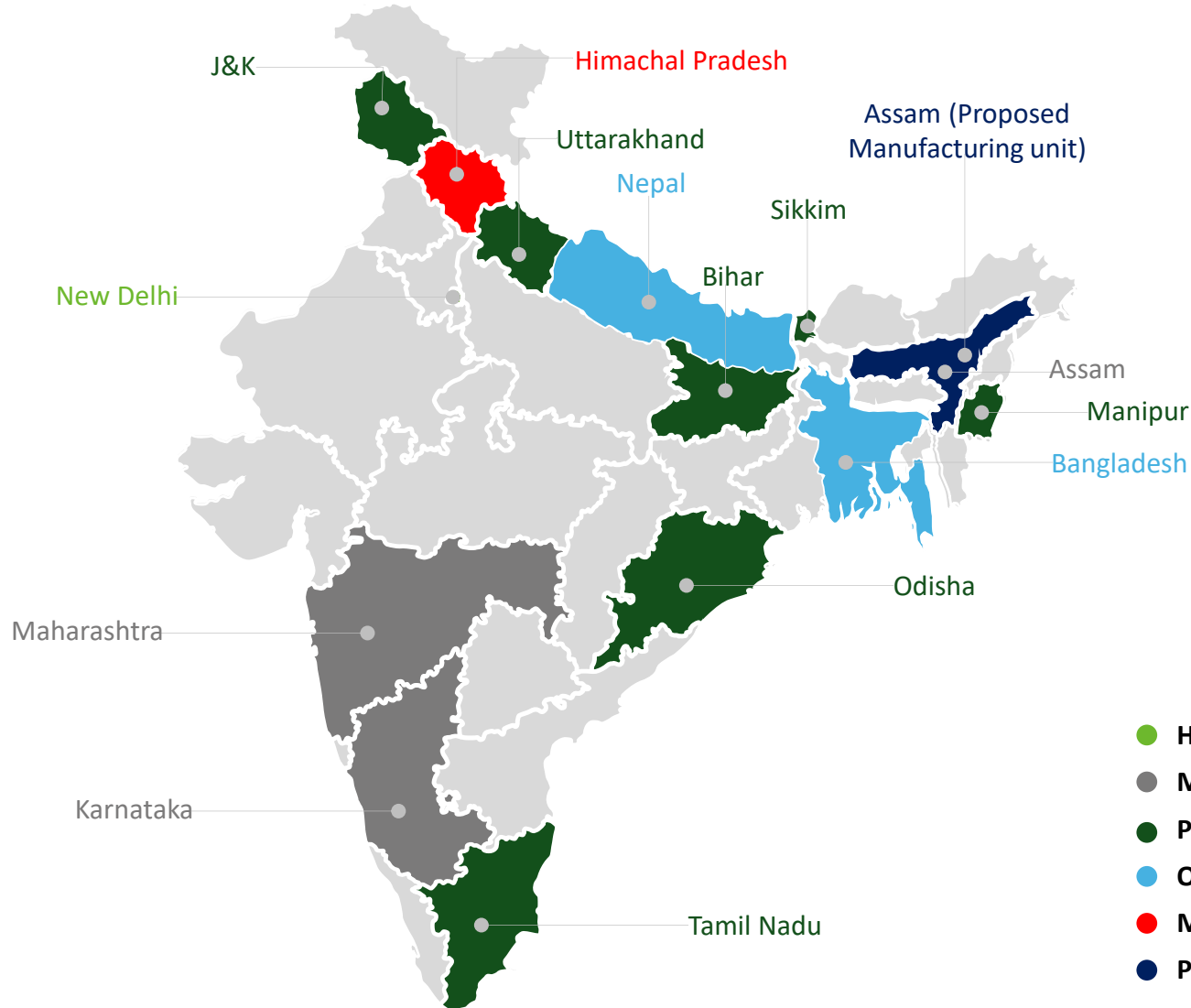
Order Book
₹200 Cr (As on March 2026)



From Inception to Industry Recognition



Expanding Footprint Across India and Beyond



The company has a pan-India presence.

In FY25, the top revenue contributors were Ladakh (₹1,185.55 lakhs, 11.90%), Himachal Pradesh (₹953.49 lakhs, 9.57%), and Manipur (₹811.01 lakhs, 8.14%), collectively accounting for nearly 30% of total sales.

This reflects the company's strong foothold in key regions and its consistent revenue diversification.

Subsidiaries

- Gabion Technologies BD Limited (Wholly Owned Subsidiary)
- Gabion Technologies Nepal Private Limited (Subsidiary)

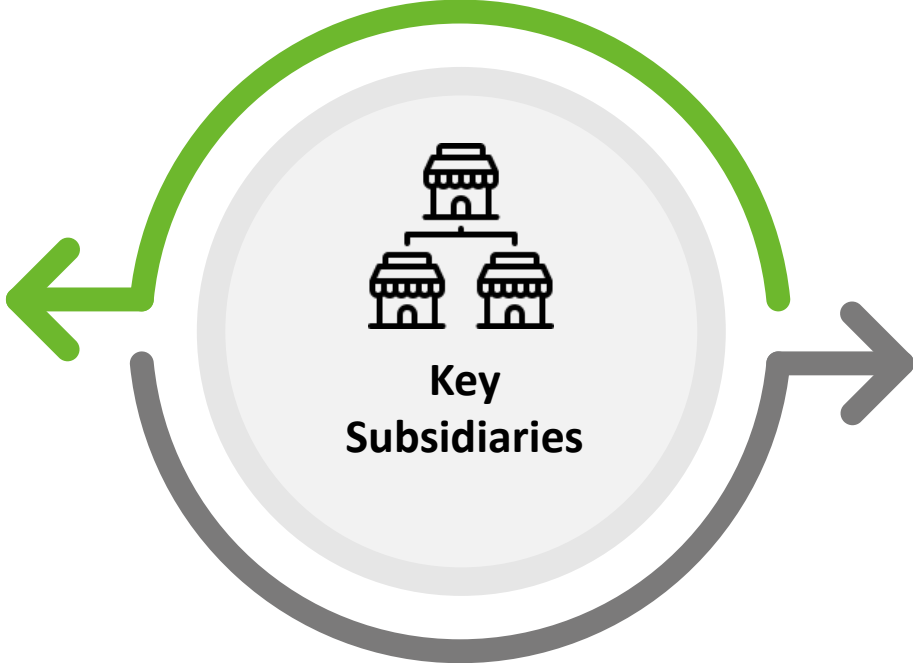
- Head Office
- Marketing Office
- Project Office
- Overseas presence
- Manufacturing Facility
- Proposed Manufacturing unit

Strengthening Global Presence Through Strategic Subsidiaries

The Company has expanded its footprint beyond India through international subsidiaries that enhance cross-border project execution, regional presence, and business diversification.

Gabion Technologies BD Limited (Bangladesh)

Wholly-owned subsidiary of the Company
Focuses on trading, and execution of gabion and geotechnical projects
Strengthens the Company's access to South Asian infrastructure markets



Gabion Technologies Nepal Private Limited (Nepal)

74.44% owned subsidiary Engaged in the manufacturing, trading and supply of gabions and related materials Supports expansion into Himalayan terrain and regional projects

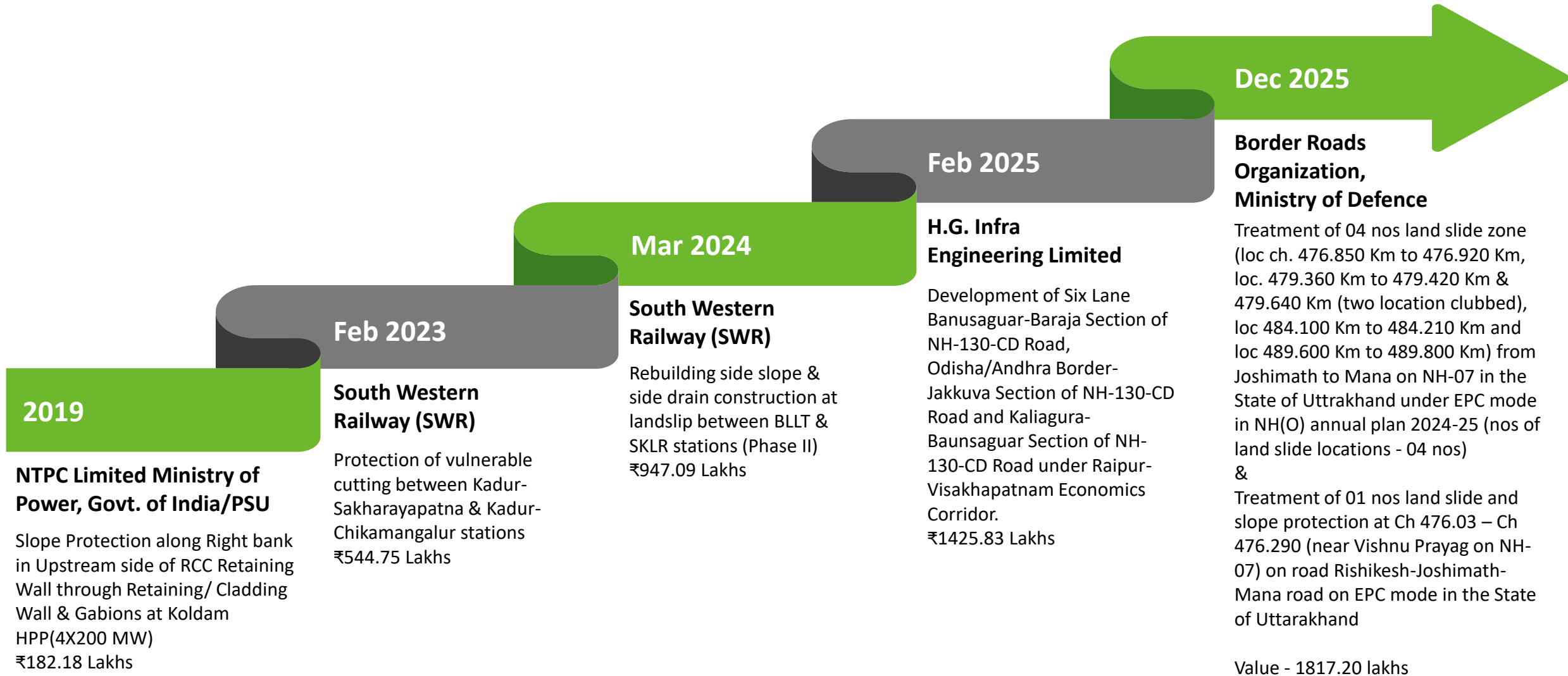
Strategic Importance

Expands international operations in high-growth infrastructure regions

Enables local execution, cost efficiency, and market proximity

Reinforces the Company's reputation as a cross-border engineering solutions provider

Key Projects & Execution Track Record





Business Overview

Diverse Verticals

Driving Growth

Manufacturing & Supply

Gabions , Gabion Mattress , Sack Gabions , Tail Mesh Gabions, Green Sloping Fascia Unit , Defence Gabion, High Strength Flexible Geogrids, PP Rope Gabions, DT Mesh Netting, High Tensile Strength Nettings: RockNet, Ring Net, StrongNet, Strongmat, Rockfall Barrie

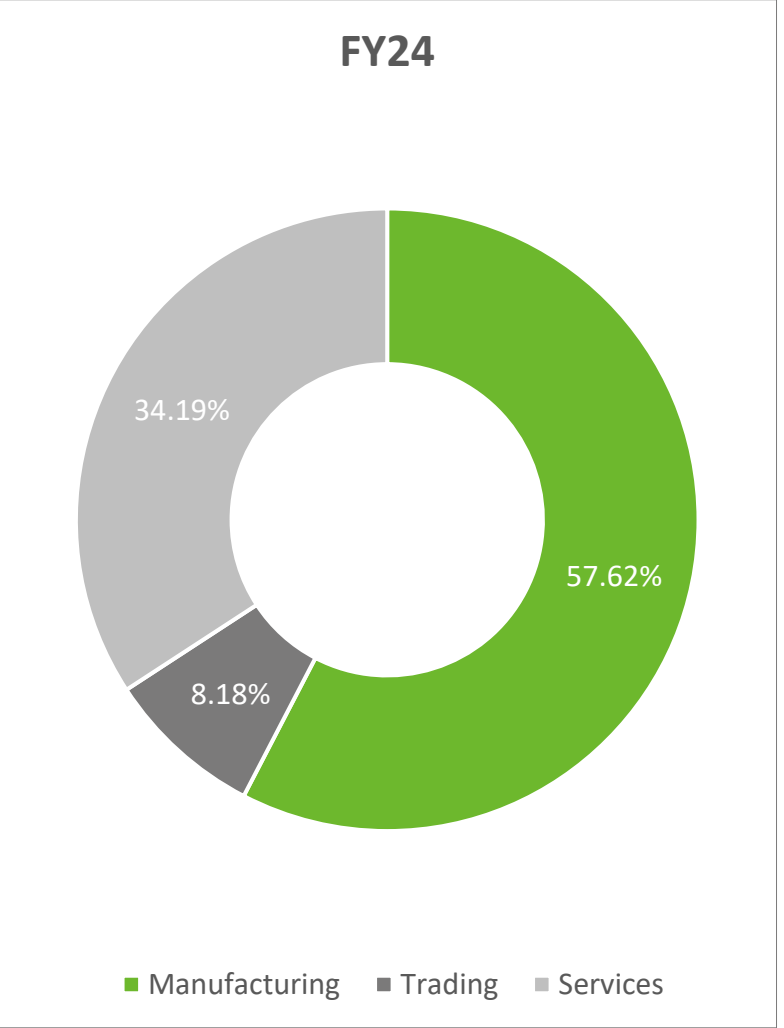
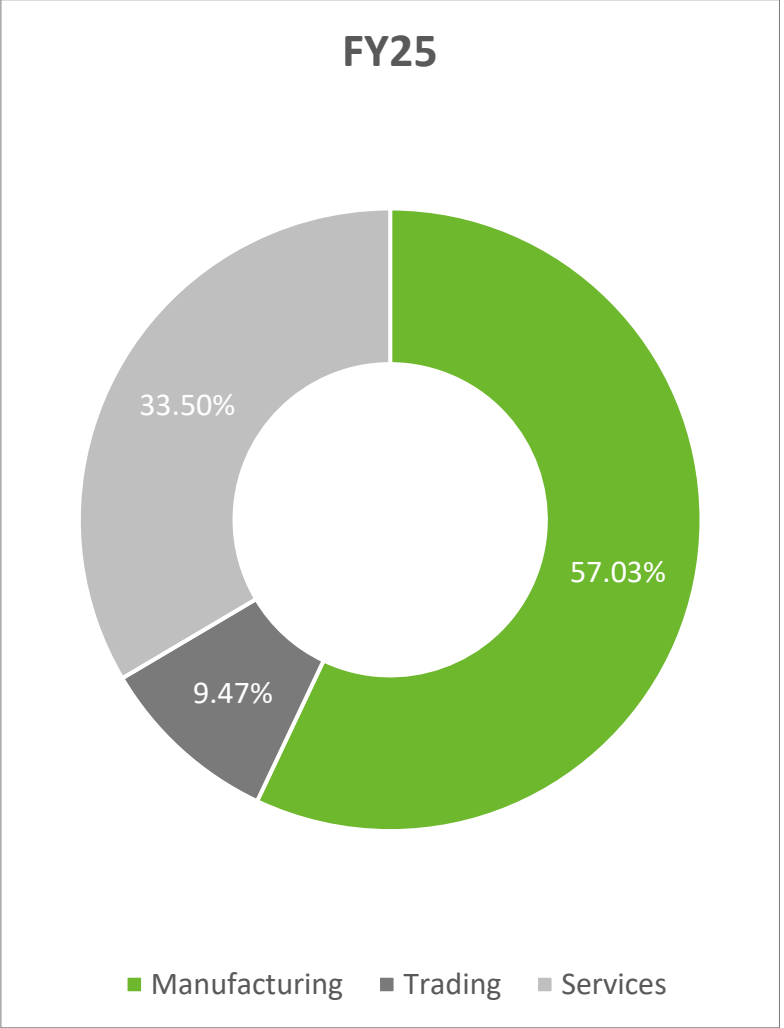
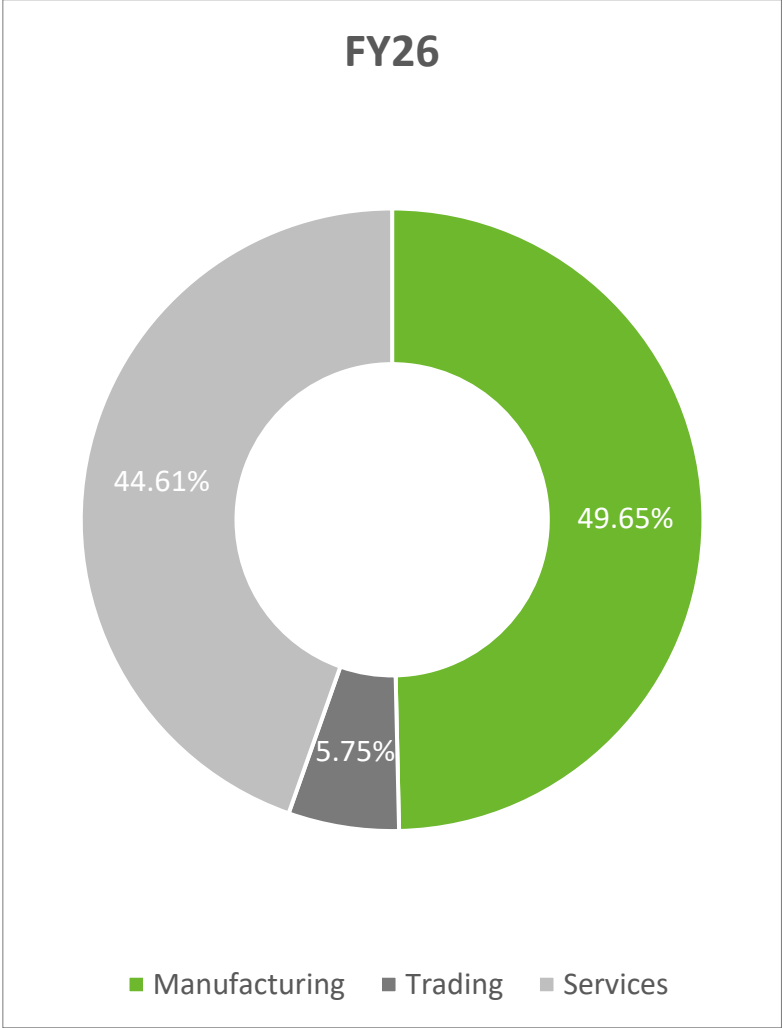
Trading & Distribution

Woven and Nonwoven Geotextile, Geocell, PP Geogrids, PET Geogrids , 3D Geocomposite Drain Sheet, Jute Geotextile , Coir Mat, Open weave Coir Geotextile, 3D Concrete Geomat, 3D PP Geomat, , Weldmesh, Self Drilling Anchors, Solid TMT anchor, Chainlink mesh, PVC drainage pipes

Services

Government Works Contracts, Private Works Contracts, Government Works sub-contracts, Design Consultancy, Supervision Services, Project Management Services

Vertical-wise Revenue Bifurcation



Comprehensive Offerings for Infrastructure Needs

Manufacturing & Supply

The Company operates a certified manufacturing facility in Himachal Pradesh, delivering reliable gabions and geosynthetics that comply with international quality benchmarks. Advanced machinery and stringent processes ensure durability and precision across products.

Key Features

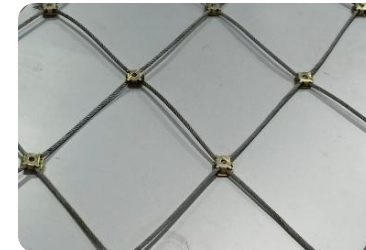
Production of double-twisted hexagonal wire mesh gabions

High-tensile rockfall protection nettings

Geogrids and geosynthetic materials

ISO & BIS certified systems and practices

Strict quality assurance with tested raw materials



Comprehensive Offerings for Infrastructure Needs

Design & Construction

With a dedicated in-house geo-technical design team, the Company undertakes comprehensive project execution for critical infrastructure. Its capabilities allow it to deliver solutions tailored to complex terrains and challenging environments.

Key Features

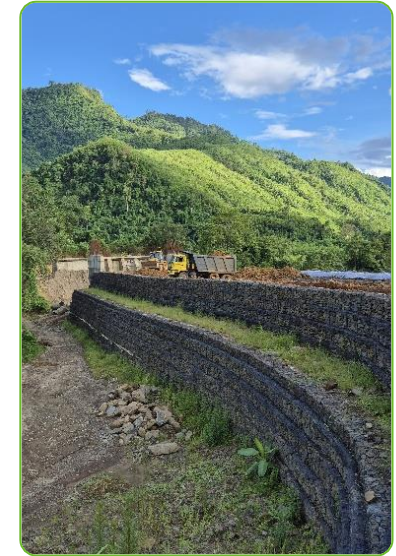
Expertise in slope stabilization and erosion control

Execution of river training and retaining wall projects

Deployment of anchor-mesh and rockfall protection systems

Pre-qualified to bid independently in Government tenders

Integrated delivery from design to commissioning



Comprehensive Offerings for Infrastructure Needs

Trading & Distribution

The trading vertical complements the Company's core operations by sourcing and supplying auxiliary products. This enables it to offer comprehensive solutions while addressing diverse project requirements.

Key Features

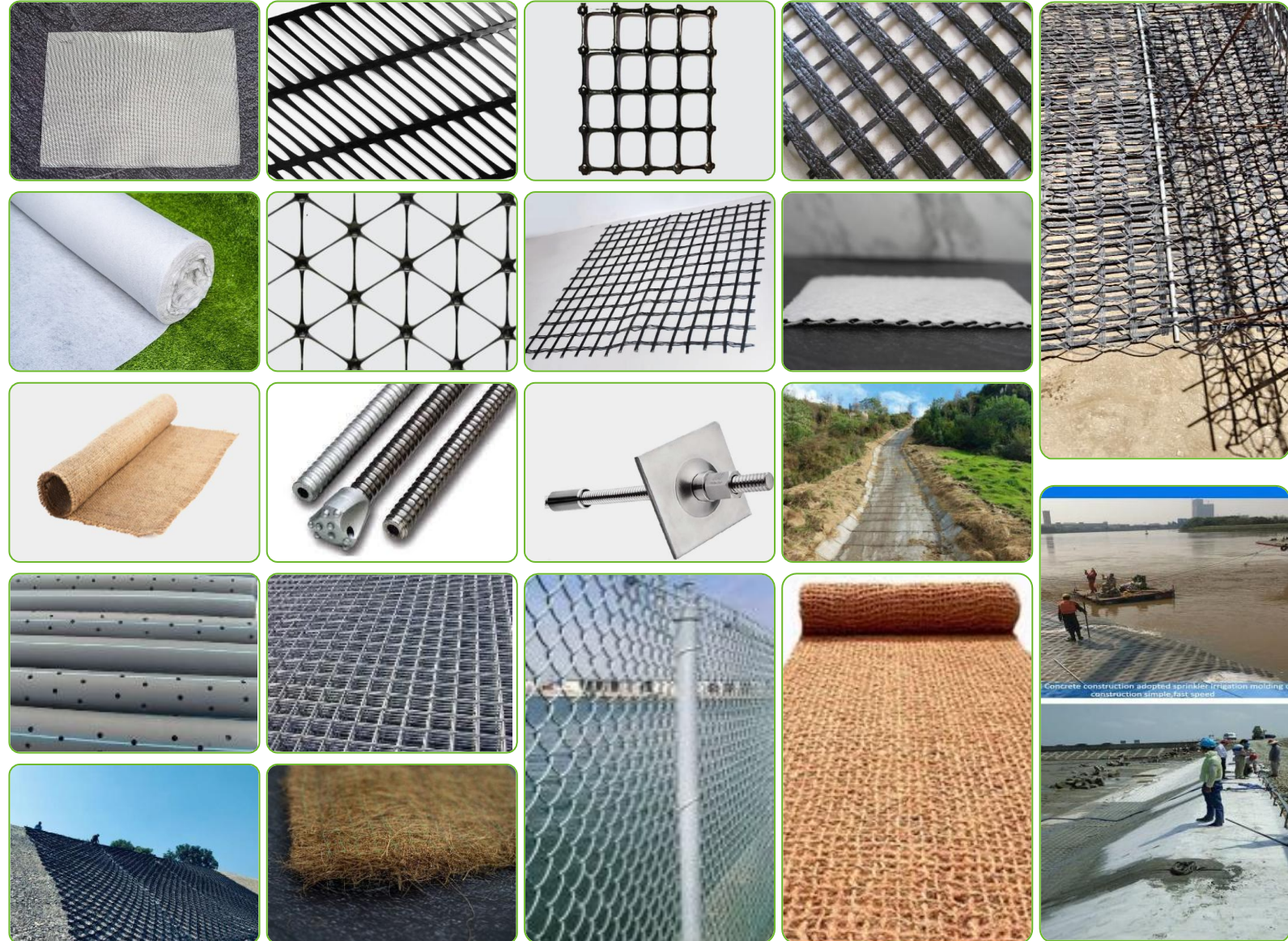
Trading of auxiliary infrastructure products

Extensive vendor and supply chain network

Flexibility to meet project-specific demands

Broader solution portfolio beyond in-house manufacturing

Strengthened customer engagement and diversification



Wide Applications Across Sectors

The Company's products, services, and technologies find extensive application across multiple infrastructure and industrial sectors. Its solutions address critical needs in safety, stability, and sustainable development.



Key Sectors

- Roads, Railways & Airports
- Irrigation & Water Resources
- Energy & Mining
- Defence & Real Estate
- Riverfront & Coastal Protection



Gabion
Technologies
India Ltd.

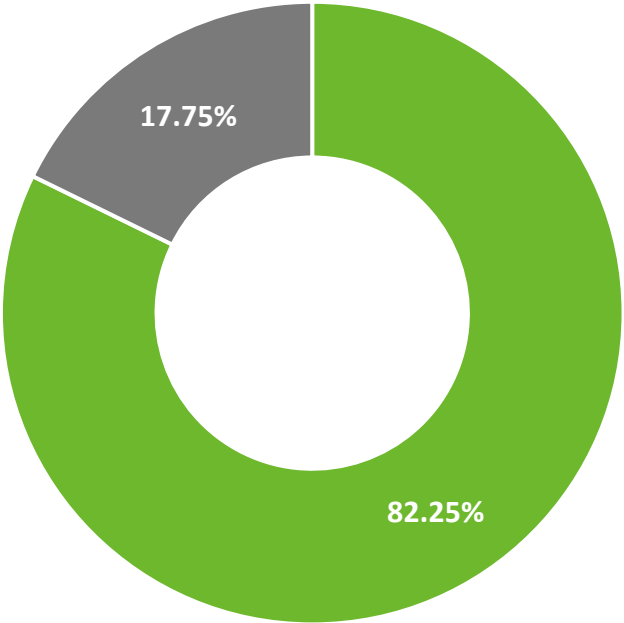


Key Solutions

- Retaining walls & reinforced soil structures
- Slope erosion control & slope stabilization
- Rockfall and flood protection systems
- River training & scour protection
- Land reclamation, ground improvement & ash pond formation

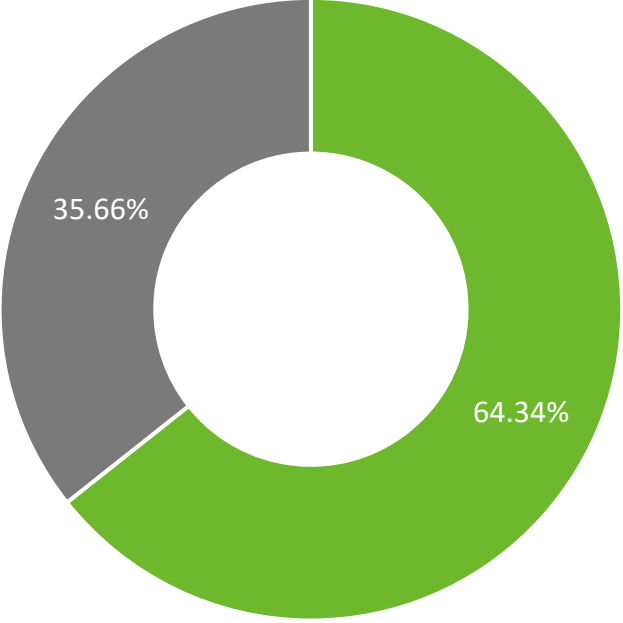
Sector-wise Revenue Bifurcation

FY26



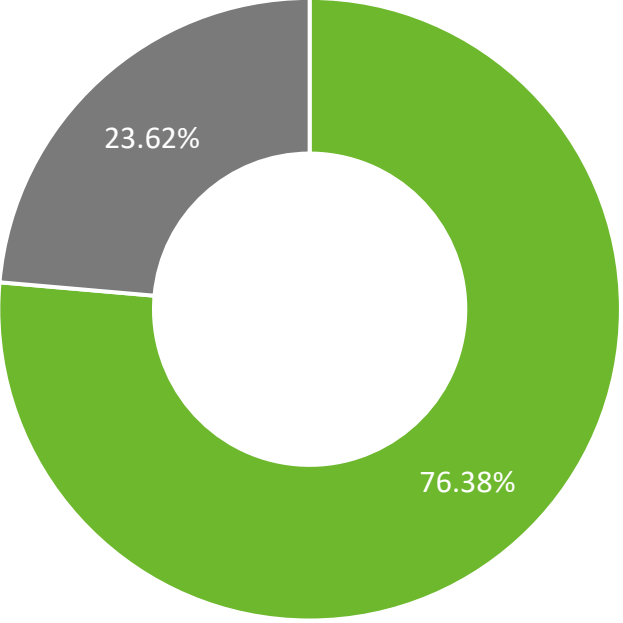
■ Private Sector ■ Government Sector

FY25



■ Private Sector ■ Government Sector

FY24



■ Private Sector ■ Government Sector

Bidding & Project Execution Process



Bidding Process

- Begins with RFP/Tender Notice shared via official channels and invitations.
- Includes technical specifications, quantities, timelines, and evaluation criteria.
- Pre-bid meetings and clarifications ensure transparency.
- Proposal submission (technical + financial + supporting documents) by deadline; non-compliance may lead to disqualification.
- Evaluation based on technical qualifications, experience, financial soundness, and cost competitiveness.
- Contract awarded to the most suitable bidder; formal agreement signed.
- Third parties may directly engage company without formal tender.



Project Execution Process

- **Performance Guarantee:** Bank guarantee submitted as commitment to deliver.
- **Design & Drawing Validation:** Verified against site conditions; approvals from recognized institutions (e.g., IITs).
- **Site Mobilization:** Deployment of manpower, machinery, materials, and site infrastructure.
- **Construction & Quality Control:** Execution per approved designs; materials tested; records maintained.
- **Work Completion & Demobilization:** Site cleared, inspection conducted, assets reallocated.
- **Guarantee Return & Retention Payment:** Performance guarantee returned; retention released after defect liability period.

Industry Overview



Global Gabion Market Overview



Global gabion market projected to grow from **USD 3.21 Bn in 2024** to **USD 5.43 Bn by 2032** at a **CAGR of 6.82%**.

Growth driven by demand for **sustainable construction** and **resilient infrastructure**.

Increasing need for **erosion control, flood management, and retaining structures**.

Rising adoption of **eco-friendly and cost-effective construction solutions**.

Aesthetic landscaping and innovative infrastructure projects boosting usage.

Asia-Pacific leads the market due to urbanization, infrastructure development, and vulnerability to natural disasters like landslides.

Governments and institutions (e.g., **Asian Development Bank**) promoting climate-resilient construction solutions.

Widely used in **slope stabilization, river training, retaining walls, and rockfall protection**.

Emergence of **smart gabions** with sensors for monitoring and enhanced performance.

Growing collaborations between **governments, private sector, and environmental bodies** for sustainable infrastructure projects.

Global focus on **climate-resilient infrastructure** and **urbanization in emerging economies** to fuel long-term gabion demand.

Gabions positioned as an **essential solution for safe, sustainable, and innovative infrastructure development**.

India Gabion Market Overview



India gabion market projected to grow from **USD 16.23 Mn in FY2024** to **USD 37.89 Mn by FY2032** at a **CAGR of 11.18%**.

Growth driven by **urbanization, infrastructure development, and sustainable construction initiatives**.

Rising demand for **erosion control, slope stabilization, and flood management**.

Cost-effective and **eco-friendly construction solutions** suitable for diverse terrains.

Government initiatives enhancing infrastructure resilience in **flood- and landslide-prone areas**.

Extensive use in **road construction, retaining walls, slope stabilization, and landscape architecture**.

Innovations like **smart gabions with monitoring sensors** improving functionality and performance.

Growing adoption in both **urban centers and modernizing rural regions**.

Southern India leads the market, driven by strong infrastructure activity in **Tamil Nadu and Karnataka**.

Rapid urbanization and focus on **sustainable, eco-friendly construction** fuel gabion adoption.

Strategic collaborations between **manufacturers, government, and urban planners** expected to expand gabion deployment.

Increasing investments in **R&D and technological advancements** to enhance performance and durability.

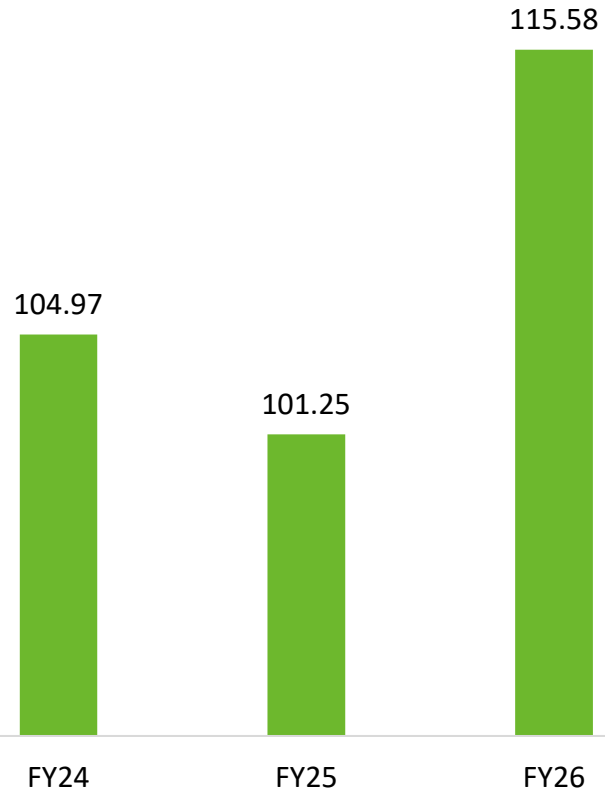
Gabions positioned as a **critical solution for resilient, sustainable infrastructure projects** across India.

Financial Overview

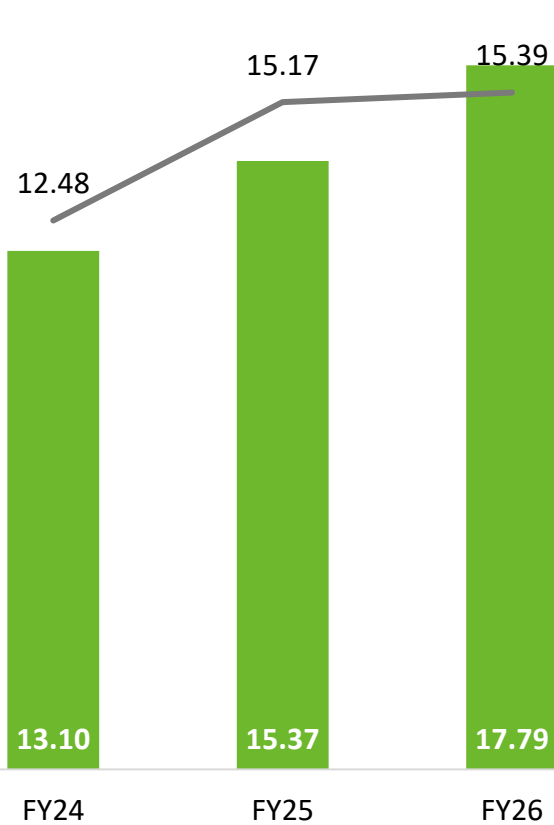


FY26 Consolidated Key Financial Highlights

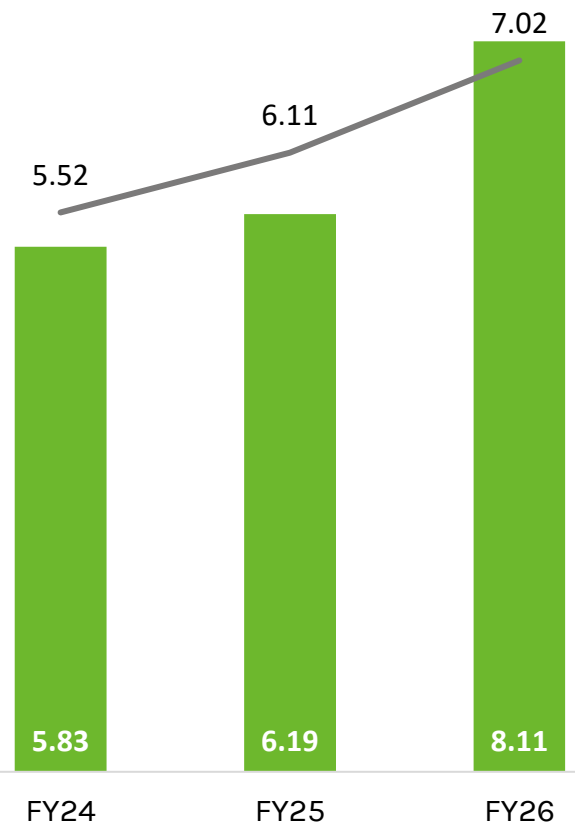
Total Income



EBITDA EBITDA Margin



PAT PAT Margin



All Amount In ₹ Cr & Margins In %

Consolidated Profit & Loss Statement

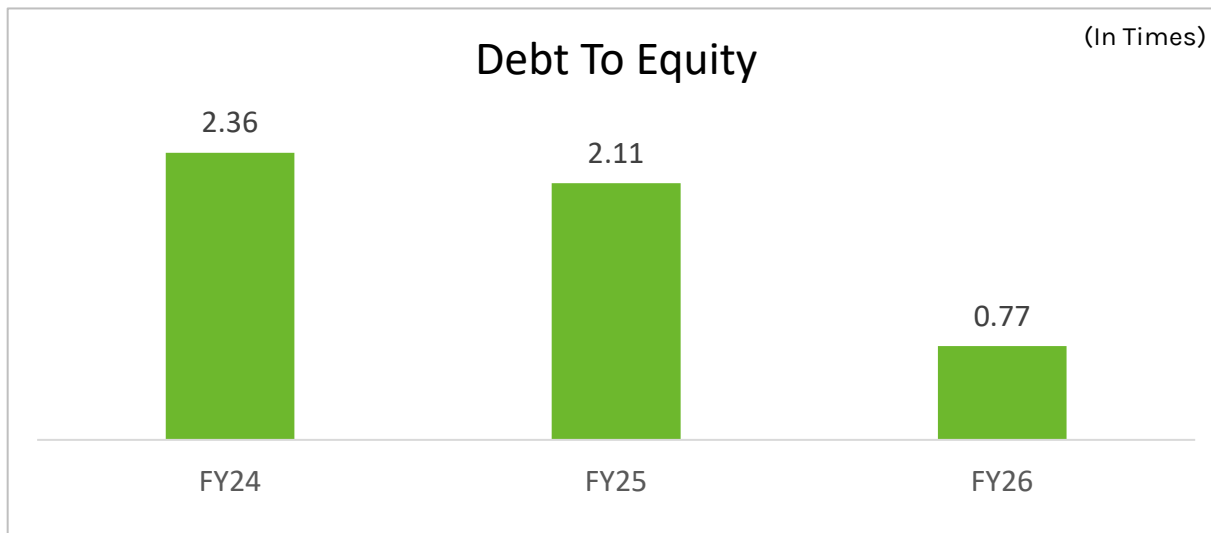
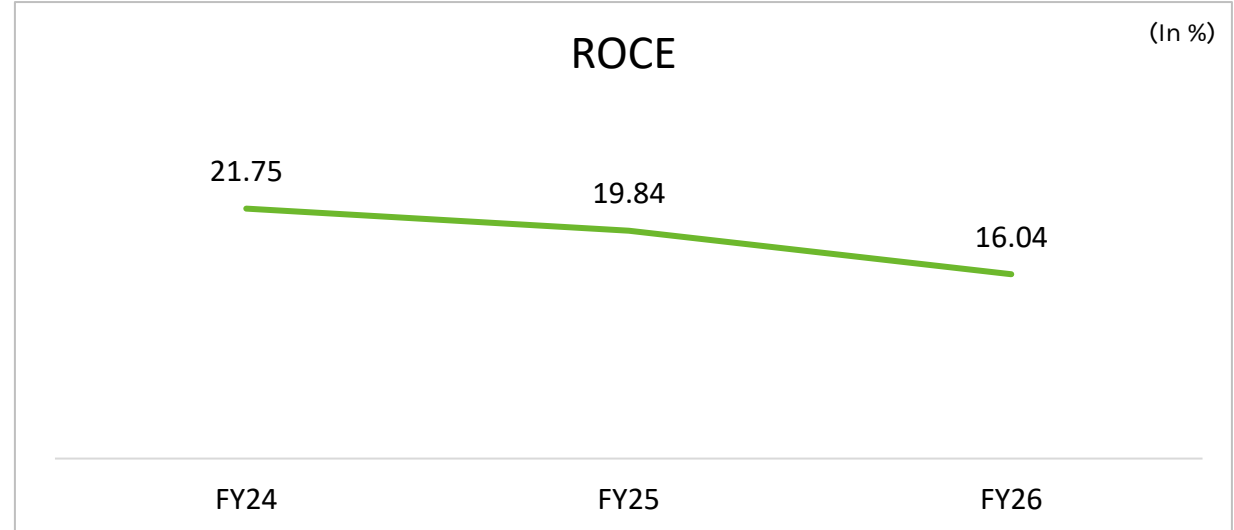
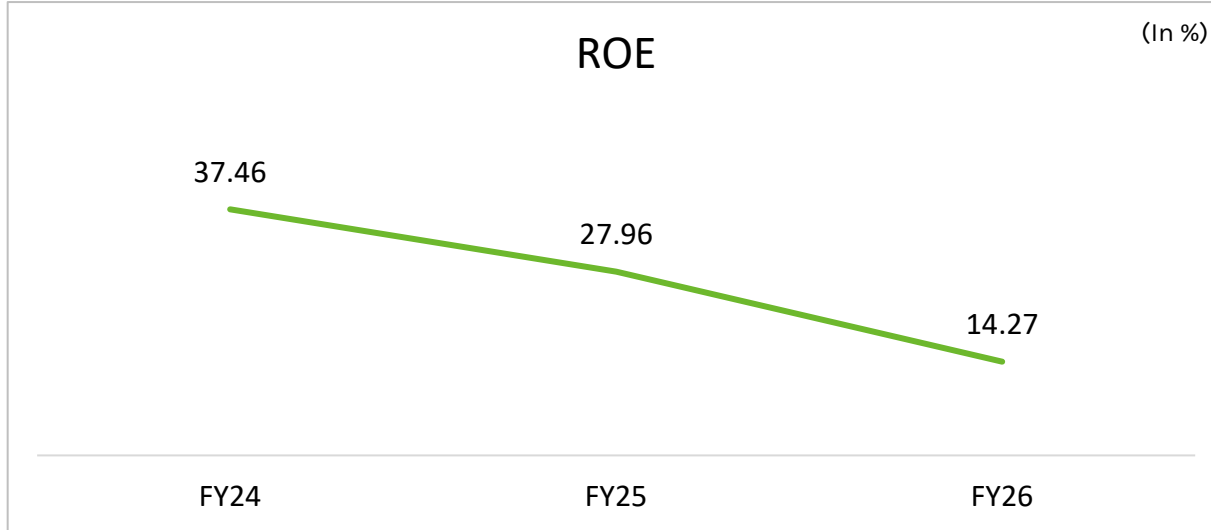
Particulars	FY24	FY25	FY26
Net Sales	104.76	100.36	115.20
Other Income	0.21	0.89	0.39
Total Income	104.97	101.25	115.58
Raw Material Expenses	74.19	65.37	76.93
Employee Benefit Expenses	10.37	13.68	13.73
Other expenses	6.92	6.84	7.14
Total Expenditure	91.47	85.89	97.80
EBITDA	13.50	15.37	17.79
Interest	3.88	4.60	4.77
Depreciation	1.69	1.71	1.68
PBT	7.92	8.66	11.16
Tax	2.10	2.46	3.05
PAT	5.83	6.19	8.11
EPS (Diluted)	5.79	6.06	6.20

Consolidated Balance Sheet

Equity & Liabilities	FY24	FY25	FY26
Equity	1.66	9.98	13.58
Reserves	13.73	12.16	43.27
Net Worth	15.39	22.14	56.84
Non Controlling Interests	0.14	0.16	0.17
Non Current Liabilities			
Non Current Borrowings	15.31	18.47	17.50
Deferred Tax Liability	0.84	0.86	1.19
Long Term Provision	0.16	0.26	0.42
Other Non-Current Borrowing	0.34		
Total Non Current Liabilities	16.31	19.59	19.11
Current Liabilities			
Current Borrowings	21.05	28.24	26.08
Trade Payables	6.88	8.65	11.07
Short Term Provisions	1.85	2.56	2.93
Other Current Liabilities	8.50	6.19	6.31
Total Current Liabilities	38.28	46.64	46.40
Total Liabilities	70.12	87.52	122.51

Assets	FY24	FY25	FY26
Non Current Assets			
Fixed Assets	25.825	27.17	30.13
Non Current Investments	0.01	0.01	0.01
Other Non Current Assets	1.74	2.15	3.44
Total Non Current Assets	27.57	29.33	33.58
Current Assets			
Inventories	12.91	22.18	35.50
Trade receivables	20.81	25.35	42.82
Cash & Bank Balance	0.95	0.03	0.09
Current Investments	0.06	0.04	-
Short Term Loans & Advances	7.70	6.28	7.30
Other Current Assets	0.12	4.31	3.21
Total Current Assets	42.56	58.19	88.93
Total Assets	70.12	87.52	122.51

Consolidated Key Ratios



Stock Data

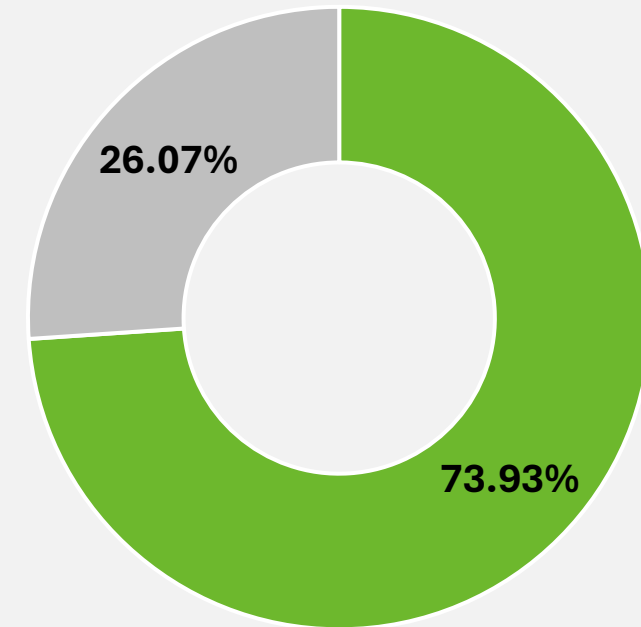
As on 22/05/26

As on 31/03/26

BSE CODE: GTIL | ISIN: INE1H1501013

Share Price (₹)	64.99
Market Capitalization (₹ Cr)	88.23
No. of Shares	1,35,75,360
Face Value (₹)	10.00
52 week High-Low (₹)	97.50 - 43.52

Shareholding Pattern



■ Promoter & Promoter Group
■ Public

Thank You



Gabion Technologies India Limited

Ground Floor W-121-A Greater Kailash 1, Greater Kailash,
South Delhi, New Delhi, Delhi, India, 110048

(011)-46321074 ,+91-9871063385

Email: info@gabionindia.com

Website: <https://gabionindia.com/>



EquiBridgeX Advisors Private Limited

4157, Mittal Tower, B wing, Near Vidhan Bhavan,
Nariman Point, Mumbai - 400021.

Email: info@equibridgex.com

Website: www.equibridgex.com

